Local Market **Insight**

REALESTATE BUSINESS INTELLIGENCE

November 2012

22206

New Listings 21

-46.2% from Oct 2012: **39**

0.0% from Nov 2011: **21**

YTD	2012	2011	+/-
	418	**440**	-5.0%

5-year Nov average: **22**

New Pendings 28

-17.6% from Oct 2012: **34**

40.0% from Nov 2011: **20**

YTD	2012	2011	+/-
	371	**325**	14.2%

5-year Nov average: **21**

Closed Sales 39

50.0% from Oct 2012: **26**

56.0% from Nov 2011: **25**

YTD	2012	2011	+/-
	345	**299**	15.4%

5-year Nov average: **30**

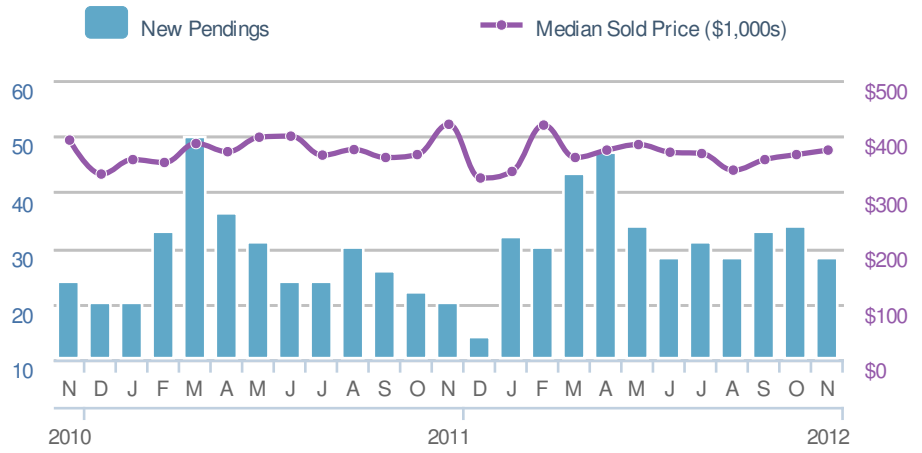
Median Sold Price $375,000

2.1% from Oct 2012: **$367,250**

-10.9% from Nov 2011: **$421,000**

YTD	2012	2011	+/-
	$370,000	**$379,900**	-2.6%

5-year Nov average: **$387,930**



Active Listings 31

31

Min 31 | 57 | Max 75

5-year Nov average

Oct 2012	Nov 2011
44	**59**

Avg DOM 34

34

Min 27 | 47 | Max 68

5-year Nov average

Oct 2012	Nov 2011	YTD
60	**68**	**45**

Avg Sold to OLP Ratio 98.0%

98.0%

Min 93.9% | 96.5% | Max 98.0%

5-year Nov average

Oct 2012	Nov 2011	YTD
97.9%	**95.5%**	**97.8%**

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Data Source: MRIS. Statistics calculated December 04, 2012.

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