

**May 2013**

Montgomery County, MD

**New Listings 1,731**

 **-3.7%**      **23.6%**  
 from Apr 2013: **1,798**     from May 2012: **1,401**

| YTD | 2013         | 2012         | +/-  |
|-----|--------------|--------------|------|
|     | <b>6,922</b> | <b>6,515</b> | 6.2% |

5-year May average: **1,520****New Pendings 1,392**

 **-1.5%**      **11.6%**  
 from Apr 2013: **1,413**     from May 2012: **1,247**

| YTD | 2013         | 2012         | +/-  |
|-----|--------------|--------------|------|
|     | <b>5,929</b> | <b>5,658</b> | 4.8% |

5-year May average: **1,196****Closed Sales 1,157**

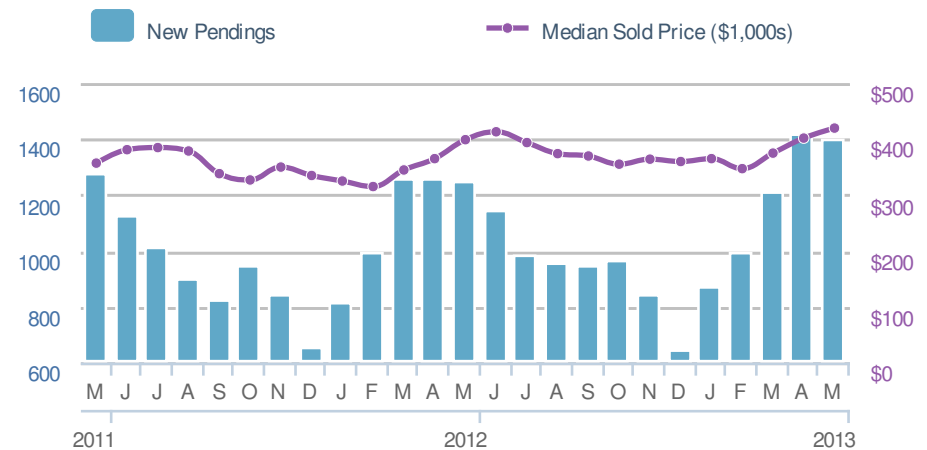
 **17.5%**      **7.8%**  
 from Apr 2013: **985**     from May 2012: **1,073**

| YTD | 2013         | 2012         | +/-  |
|-----|--------------|--------------|------|
|     | <b>4,156</b> | <b>3,810</b> | 9.1% |

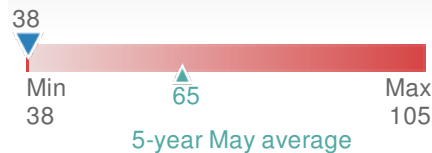
5-year May average: **1,035****Median Sold Price \$420,000**

 **4.3%**      **5.3%**  
 from Apr 2013: **\$402,550**     from May 2012: **\$399,000**

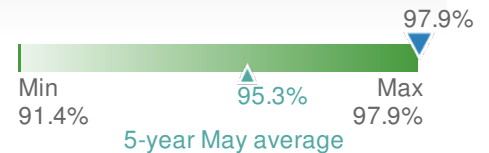
| YTD | 2013             | 2012             | +/-  |
|-----|------------------|------------------|------|
|     | <b>\$385,750</b> | <b>\$355,000</b> | 8.7% |

5-year May average: **\$374,450****Active Listings 2,159**

| Apr 2013     | May 2012     |
|--------------|--------------|
| <b>1,955</b> | <b>2,706</b> |

**Avg DOM 38**

| Apr 2013  | May 2012  | YTD       |
|-----------|-----------|-----------|
| <b>50</b> | <b>61</b> | <b>53</b> |

**Avg Sold to OLP Ratio 97.9%**

| Apr 2013     | May 2012     | YTD          |
|--------------|--------------|--------------|
| <b>98.0%</b> | <b>95.7%</b> | <b>97.2%</b> |