## 2012

Prince William County, VA

## Sold Summary

|  | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 1}$ | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 1,859,765,951$ | $\$ 1,667,525,679$ | $11.53 \%$ |
| Avg Sold Price | $\$ 305,330$ | $\$ 284,173$ | $7.45 \%$ |
| Median Sold Price | $\$ 274,990$ | $\$ 250,000$ | $10.00 \%$ |
| Units Sold | 6,091 | 5,869 | $3.78 \%$ |
| Avg Days on Market | 49 | 56 | $-12.50 \%$ |
| Avg List Price for Solds | $\$ 309,001$ | $\$ 287,877$ | $7.34 \%$ |
| Avg SP to OLP Ratio | $97.4 \%$ | $96.9 \%$ | $0.51 \%$ |
| Ratio of Avg SP to Avg OLP | $96.7 \%$ | $96.1 \%$ | $0.69 \%$ |
| Attached Avg Sold Price | $\$ 218,510$ | $\$ 201,932$ | $8.21 \%$ |
| Detached Avg Sold Price | $\$ 361,305$ | $\$ 342,958$ | $5.35 \%$ |
| Attached Units Sold | 2,389 | 2,447 | $-2.37 \%$ |
| Detached Units Sold | 3,701 | 3,422 | $8.15 \%$ |

Financing (Sold)

| Assumption | 1 |
| :--- | :---: |
| Cash | 872 |
| Conventional | 1,987 |
| FHA | 1,900 |
| Other | 143 |
| Owner | 5 |
| VA | 1,183 |

Days on Market (Sold)

| 0 | 199 |
| :--- | :---: |
| 1 to 10 | 1,756 |
| 11 to 20 | 960 |
| 21 to 30 | 636 |
| 31 to 60 | 1,035 |
| 61 to 90 | 503 |
| 91 to 120 | 328 |
| 121 to 180 | 349 |
| 181 to 360 | 279 |
| 361 to 720 | 41 |
| $721+$ | 2 |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.


## Sold Detail

|  |  |  |  |  |  |  | Condo/Coop |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | BR |  |  |  | BR | All |
| Price Ranges | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| \$50K to \$99,999 | 13 | 1 | 2 | 14 | 0 | 0 | 52 |
| \$100K to \$149,999 | 10 | 16 | 48 | 154 | 24 | 13 | 123 |
| \$150K to \$199,999 | 4 | 39 | 166 | 359 | 110 | 58 | 143 |
| \$200K to \$299,999 | 23 | 53 | 307 | 738 | 623 | 183 | 173 |
| \$300K to \$399,999 | 17 | 7 | 180 | 167 | 796 | 33 | 30 |
| \$400K to \$499,999 | 14 | 2 | 71 | 16 | 831 | 7 | 2 |
| \$500K to \$599,999 | 3 | 0 | 12 | 1 | 252 | 1 | 0 |
| \$600K to \$799,999 | 3 | 0 | 3 | 0 | 154 | 0 | 1 |
| \$800K to \$999,999 | 0 | 0 | 1 | 0 | 25 | 0 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 9 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 87 | 118 | 790 | 1,449 | 2,824 | 295 | 527 |
| Avg Sold Price | \$285,639 | \$207,427 | \$268,674 | \$226,028 | \$389,550 | \$241,652 | \$187,366 |
| Prev Year - Avg Sold Price | \$268,481 | \$182,028 | \$251,302 | \$206,857 | \$374,068 | \$231,321 | \$173,227 |
| Avg Sold \% Change | 6.39\% | 13.95\% | 6.91\% | 9.27\% | 4.14\% | 4.47\% | 8.16\% |
| Prev Year - \# of Solds | 106 | 99 | 776 | 1,535 | 2,540 | 305 | 508 |

