2011

Fairfax County, VA



	2011	2010	% Change	
Sold Dollar Volume	\$5,957,449,310	\$6,351,968,709	-6.21%	
Avg Sold Price	\$471,317	\$457,174	3.09%	
Median Sold Price	\$400,000	\$385,000	3.90%	
Units Sold	12,640	13,894	-9.03%	
Avg Days on Market	58	50	16.00%	
Avg List Price for Solds	\$483,334	\$468,832	3.09%	
Avg SP to OLP Ratio	96.1%	96.6%	-0.50%	
Ratio of Avg SP to Avg OLP	95.1%	94.9%	0.19%	
Attached Avg Sold Price	\$313,458	\$304,468	2.95%	
Detached Avg Sold Price	\$624,355	\$615,201	1.49%	
Attached Units Sold	6,222	7,066	-11.94%	
Detached Units Sold	6,418	6,828	-6.00%	

Financing (Sold)

Assumption	1		
Cash	1,733		
Conventional	6,798		
FHA	2,454		
Other	214		
Owner	13		
VA	1,427		

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Davs	on	Market	(Sold)
	••••		(00.0)

0	384
1 to 10	3,115
11 to 20	1,810
21 to 30	1,160
31 to 60	2,252
61 to 90	1,304
91 to 120	863
121 to 180	886
181 to 360	726
361 to 720	121
721+	17

Notes:

• SP = Sold Price

OLP = Original List Price
LP = List Price (at time of sale)

• Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

	Residential						Condo/Coop
Price Ranges	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	2	0	1	0	0	0	5
\$50K to \$99,999	7	1	1	0	0	0	136
\$100K to \$149,999	13	11	4	13	0	3	406
\$150K to \$199,999	9	53	6	76	3	11	453
\$200K to \$299,999	40	225	190	656	115	122	970
\$300K to \$399,999	28	121	447	1,090	531	215	334
\$400K to \$499,999	10	17	314	565	953	130	70
\$500K to \$599,999	6	11	158	227	1,005	55	19
\$600K to \$799,999	4	5	94	95	1,344	49	27
\$800K to \$999,999	2	1	24	16	540	9	11
\$1M to \$2,499,999	3	0	13	2	518	3	8
\$2.5M to \$4,999,999	0	0	0	0	27	0	1
\$5,000,000+	0	0	0	0	6	0	0
Total	124	445	1,252	2,740	5,042	597	2,440
Avg Sold Price	\$322,133	\$283,518	\$426,976	\$369,217	\$680,800	\$405,340	\$233,823
Prev Year - Avg Sold Price	\$323,397	\$272,428	\$405,965	\$359,804	\$675,889	\$399,188	\$225,872
Avg Sold % Change	-0.39%	4.07%	5.18%	2.62%	0.73%	1.54%	3.52%
Prev Year - # of Solds	128	521	1,368	3,048	5,332	709	2,788



