REALESTATE BUSINESS INTELLIGENCE

October 2013

20732, Chesapeake Beach, MD

Sold Summary

	Oct 2013	Oct 2012	% Change	
Sold Dollar Volume	\$3,804,481	\$3,050,595	24.71%	
Avg Sold Price	\$317,040	\$277,327	14.32%	
Median Sold Price	\$311,500	\$247,500	25.86%	
Units Sold	12	11	9.09%	
Avg Days on Market	119	86	38.37%	
Avg List Price for Solds	\$321,619	\$280,300	14.74%	
Avg SP to OLP Ratio	95.6%	96.8%	-1.24%	
Ratio of Avg SP to Avg OLP	96.0%	98.5%	-2.53%	
Attached Avg Sold Price	\$261,000	\$243,875	7.02%	
Detached Avg Sold Price	\$328,248	\$296,442	10.73%	
Attached Units Sold	2	4	-50.00%	
Detached Units Sold	10	7	42.86%	

Notes:

- SP = Sold Price
- OLP = Original List Price
 LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct 2013	Oct 2012	% Change	
Active Listings	82	84	-2.38%	
New Listings	27	15	80.00%	
New Under Contracts	7	7	0.00%	
New Contingents	8	3	166.67%	
New Pendings	15	10	50.00%	
All Pendings	35	26	34.62%	

Financing (Sold)

Assumption	0
Cash	0
Conventional	4
FHA	5
Other	0
Owner	0
VA	3

Days on Market (Sold)

0	0			
1 to 10				
11 to 20	2			
21 to 30	0			
31 to 60	3			
61 to 90				
91 to 120	1			
121 to 180	1			
181 to 360	4			
361 to 720	0			
721+	0			

Sold Detail Active Detail

	Residential					Condo/Coop	Active Listings			
	2 or l	ess BR	3	BR	4 or I	Nore BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	1	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	1	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	6	0	0
\$200K to \$299,999	1	0	2	2	0	0	0	13	9	6
\$300K to \$399,999	0	0	2	0	2	0	0	17	2	5
\$400K to \$499,999	0	0	0	0	3	0	0	9	1	1
\$500K to \$599,999	0	0	0	0	0	0	0	3	2	0
\$600K to \$799,999	0	0	0	0	0	0	0	2	0	1
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	1
\$1M to \$2,499,999	0	0	0	0	0	0	0	2	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	0	4	2	5	0	0	54	14	14
Avg Sold Price	\$229,000	\$0	\$261,500	\$261,000	\$401,496	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$225,000	\$196,667	\$250,167	\$371,274	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	32.97%	4.33%	8.14%	0.00%	0.00%			

0

0



Prev Year - # of Solds