## October 2013

20732, Chesapeake Beach, MD

## Sold Summary

|  | Oct 2013 | Oct 2012 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 3,804,481$ | $\$ 3,050,595$ | $24.71 \%$ |
| Avg Sold Price | $\$ 317,040$ | $\$ 277,327$ | $14.32 \%$ |
| Median Sold Price | $\$ 311,500$ | $\$ 247,500$ | $25.86 \%$ |
| Units Sold | 12 | 11 | $9.09 \%$ |
| Avg Days on Market | 119 | 86 | $38.37 \%$ |
| Avg List Price for Solds | $\$ 321,619$ | $\$ 280,300$ | $14.74 \%$ |
| Avg SP to OLP Ratio | $95.6 \%$ | $96.8 \%$ | $-1.24 \%$ |
| Ratio of Avg SP to Avg OLP | $96.0 \%$ | $98.5 \%$ | $-2.53 \%$ |
| Attached Avg Sold Price | $\$ 261,000$ | $\$ 243,875$ | $7.02 \%$ |
| Detached Avg Sold Price | $\$ 328,248$ | $\$ 296,442$ | $10.73 \%$ |
| Attached Units Sold | 2 | 4 | $-50.00 \%$ |
| Detached Units Sold | 10 | 7 | $42.86 \%$ |

Notes:

- $\mathrm{SP}=$ Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Oct 2013 | Oct 2012 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 82 | 84 | $-2.38 \%$ |
| New Listings | 27 | 15 | $80.00 \%$ |
| New Under Contracts | 7 | 7 | $0.00 \%$ |
| New Contingents | 8 | 3 | $166.67 \%$ |
| New Pendings | 15 | 10 | $50.00 \%$ |
| All Pendings | 35 | 26 | $34.62 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :--- |
| Cash | 0 |
| Conventional | 4 |
| FHA | 5 |
| Other | 0 |
| Owner | 0 |
| VA | 3 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :--- |
| 1 to 10 | 1 |
| 11 to 20 | 2 |
| 21 to 30 | 0 |
| 31 to 60 | 3 |
| 61 to 90 | 0 |
| 91 to 120 | 1 |
| 121 to 180 | 1 |
| 181 to 360 | 4 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop <br> All <br> Attached | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  |  | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 0 |
| \$200K to \$299,999 | 1 | 0 | 2 | 2 | 0 | 0 | 0 | 13 | 9 | 6 |
| \$300K to \$399,999 | 0 | 0 | 2 | 0 | 2 | 0 | 0 | 17 | 2 | 5 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 9 | 1 | 1 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 2 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 1 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 0 | 4 | 2 | 5 | 0 | 0 | 54 | 14 | 14 |
| Avg Sold Price | \$229,000 | \$0 | \$261,500 | \$261,000 | \$401,496 | \$0 | \$0 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$225,000 | \$196,667 | \$250,167 | \$371,274 | \$0 | \$0 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 32.97\% | 4.33\% | 8.14\% | 0.00\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 0 | 1 | 3 | 3 | 4 | 0 | 0 |  |  |  |

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