March 2013
20732, Chesapeake Beach, MD

## Sold Summary

|  | Mar 2013 | Mar 2012 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 5,693,082$ | $\$ 2,580,083$ | $120.65 \%$ |
| Avg Sold Price | $\$ 355,818$ | $\$ 322,510$ | $10.33 \%$ |
| Median Sold Price | $\$ 317,500$ | $\$ 296,500$ | $7.08 \%$ |
| Units Sold | 16 | 8 | $100.00 \%$ |
| Avg Days on Market | 170 | 159 | $6.92 \%$ |
| Avg List Price for Solds | $\$ 359,329$ | $\$ 328,908$ | $9.25 \%$ |
| Avg SP to OLP Ratio | $92.8 \%$ | $96.0 \%$ | $-3.35 \%$ |
| Ratio of Avg SP to Avg OLP | $90.7 \%$ | $96.6 \%$ | $-6.11 \%$ |
| Attached Avg Sold Price | $\$ 301,286$ | $\$ 291,092$ | $3.50 \%$ |
| Detached Avg Sold Price | $\$ 388,536$ | $\$ 332,983$ | $16.68 \%$ |
| Attached Units Sold | 6 | 2 | $200.00 \%$ |
| Detached Units Sold | 10 | 6 | $66.67 \%$ |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Mar 2013 | Mar 2012 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 71 | 82 | $-13.41 \%$ |
| New Listings | 18 | 23 | $-21.74 \%$ |
| New Under Contracts | 3 | 10 | $-70.00 \%$ |
| New Contingents | 6 | 5 | $20.00 \%$ |
| New Pendings | 9 | 15 | $-40.00 \%$ |
| All Pendings | 31 | 33 | $-6.06 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :--- |
| Cash | 1 |
| Conventional | 7 |
| FHA | 2 |
| Other | 2 |
| Owner | 0 |
| VA | 4 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :--- |
| 1 to 10 | 3 |
| 11 to 20 | 1 |
| 21 to 30 | 0 |
| 31 to 60 | 0 |
| 61 to 90 | 4 |
| 91 to 120 | 0 |
| 121 to 180 | 1 |
| 181 to 360 | 3 |
| 361 to 720 | 3 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop <br> All <br> Attached | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  |  | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 1 | 0 |
| \$200K to \$299,999 | 0 | 1 | 0 | 2 | 2 | 1 | 1 | 18 | 7 | 5 |
| \$300K to \$399,999 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 13 | 3 | 3 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 6 | 1 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 1 | 1 | 2 | 9 | 2 | 1 | 49 | 14 | 8 |
| Avg Sold Price | \$0 | \$205,000 | \$320,000 | \$229,820 | \$396,152 | \$444,039 | \$255,000 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$0 | \$0 | \$0 | \$332,983 | \$291,092 | \$0 |  |  |  |
| Avg Sold \% Change | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 18.97\% | 52.54\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 0 | 0 | 0 | 0 | 6 | 2 | 0 |  |  |  |

