

June 2013

20019, Benning Hts/Deanwd, DC

Sold Summary

	Jun 2013	Jun 2012	% Change
Sold Dollar Volume	\$5,177,587	\$5,381,900	-3.80%
Avg Sold Price	\$184,914	\$192,211	-3.80%
Median Sold Price	\$177,500	\$196,950	-9.88%
Units Sold	28	28	0.00%
Avg Days on Market	50	150	-66.67%
Avg List Price for Solds	\$185,673	\$198,282	-6.36%
Avg SP to OLP Ratio	96.3%	90.8%	6.08%
Ratio of Avg SP to Avg OLP	96.2%	91.7%	4.91%
Attached Avg Sold Price	\$177,019	\$189,694	-6.68%
Detached Avg Sold Price	\$208,598	\$196,740	6.03%
Attached Units Sold	21	18	16.67%
Detached Units Sold	7	10	-30.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jun 2013	Jun 2012	% Change
Active Listings	102	152	-32.89%
New Listings	52	42	23.81%
New Under Contracts	22	35	-37.14%
New Contingents	18	14	28.57%
New Pendings	40	49	-18.37%
All Pendings	126	125	0.80%

Financing (Sold)

Assumption	0
Cash	4
Conventional	8
FHA	13
Other	2
Owner	0
VA	1

Days on Market (Sold)

0	2
1 to 10	8
11 to 20	6
21 to 30	0
31 to 60	5
61 to 90	4
91 to 120	0
121 to 180	1
181 to 360	1
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	1	0	0
\$50K to \$99,999	0	1	0	0	0	0	0	1	1	6
\$100K to \$149,999	1	4	1	1	0	0	1	4	2	2
\$150K to \$199,999	1	1	1	4	0	0	0	8	21	3
\$200K to \$299,999	0	1	0	5	1	2	0	14	26	1
\$300K to \$399,999	0	0	2	0	0	0	0	7	4	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	1	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	2	7	4	10	1	2	2	36	54	12
Avg Sold Price	\$135,000	\$140,000	\$229,972	\$209,050	\$270,300	\$226,000	\$97,450			
Prev Year - Avg Sold Price	\$90,833	\$135,925	\$151,967	\$192,489	\$309,750	\$227,680	\$0			
Avg Sold % Change	48.62%	3.00%	51.33%	8.60%	-12.74%	-0.74%	0.00%			
Prev Year - # of Solds	3	4	3	9	4	5	0			

Active Detail