

June 2013

20007, Georgetown/Burleith, DC

Sold Summary

	Jun 2013	Jun 2012	% Change
Sold Dollar Volume	\$77,582,000	\$41,844,551	85.41%
Avg Sold Price	\$1,077,528	\$871,761	23.60%
Median Sold Price	\$952,500	\$722,500	31.83%
Units Sold	72	48	50.00%
Avg Days on Market	42	49	-14.29%
Avg List Price for Solds	\$1,109,401	\$896,112	23.80%
Avg SP to OLP Ratio	98.0%	96.4%	1.68%
Ratio of Avg SP to Avg OLP	96.7%	94.2%	2.68%
Attached Avg Sold Price	\$1,003,381	\$811,962	23.57%
Detached Avg Sold Price	\$1,596,556	\$1,099,000	45.27%
Attached Units Sold	63	38	65.79%
Detached Units Sold	9	10	-10.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jun 2013	Jun 2012	% Change
Active Listings	109	160	-31.88%
New Listings	62	67	-7.46%
New Under Contracts	31	25	24.00%
New Contingents	26	19	36.84%
New Pendings	57	44	29.55%
All Pendings	89	70	27.14%

Financing (Sold)

Assumption	0
Cash	21
Conventional	44
FHA	0
Other	7
Owner	0
VA	0

Days on Market (Sold)

0	6
1 to 10	29
11 to 20	6
21 to 30	2
31 to 60	14
61 to 90	6
91 to 120	2
121 to 180	2
181 to 360	5
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	1	1	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	1
\$200K to \$299,999	0	0	0	0	0	0	4	1	0	6
\$300K to \$399,999	0	0	0	0	0	0	4	0	0	6
\$400K to \$499,999	0	0	0	0	0	0	2	0	0	5
\$500K to \$599,999	0	0	0	0	0	0	7	0	0	4
\$600K to \$799,999	0	1	0	1	0	0	5	0	1	5
\$800K to \$999,999	0	4	0	4	0	3	3	1	3	2
\$1M to \$2,499,999	0	2	2	12	7	8	1	16	28	5
\$2.5M to \$4,999,999	0	0	0	1	0	1	0	2	7	3
\$5,000,000+	0	0	0	0	0	0	0	6	1	2
Total	0	7	2	18	7	12	26	27	41	39
Avg Sold Price	\$0	\$958,571	\$1,367,500	\$1,321,917	\$1,662,000	\$1,508,042	\$562,000			
Prev Year - Avg Sold Price	\$692,750	\$934,250	\$657,000	\$1,109,275	\$1,726,250	\$1,427,750	\$411,050			
Avg Sold % Change	0.00%	2.60%	108.14%	19.17%	-3.72%	5.62%	36.72%			
Prev Year - # of Solds	4	8	2	10	4	4	16			

Active Detail