## July 2012

Frederick County, MD

## Sold Summary

|  | Jul 2012 | Jul 2011 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 57,429,116$ | $\$ 57,685,121$ | $-0.44 \%$ |
| Avg Sold Price | $\$ 265,876$ | $\$ 261,019$ | $1.86 \%$ |
| Median Sold Price | $\$ 251,375$ | $\$ 235,000$ | $6.97 \%$ |
| Units Sold | 216 | 221 | $-2.26 \%$ |
| Avg Days on Market | 68 | 111 | $-38.74 \%$ |
| Avg List Price for Solds | $\$ 271,120$ | $\$ 268,927$ | $0.82 \%$ |
| Avg SP to OLP Ratio | $95.4 \%$ | $92.1 \%$ | $3.53 \%$ |
| Ratio of Avg SP to Avg OLP | $95.3 \%$ | $92.2 \%$ | $3.44 \%$ |
| Attached Avg Sold Price | $\$ 197,856$ | $\$ 170,977$ | $15.72 \%$ |
| Detached Avg Sold Price | $\$ 299,182$ | $\$ 312,106$ | $-4.14 \%$ |
| Attached Units Sold | 71 | 80 | $-11.25 \%$ |
| Detached Units Sold | 145 | 141 | $2.84 \%$ |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jul 2012 | Jul 2011 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 830 | 1,240 | $-33.06 \%$ |
| New Listings | 322 | 314 | $2.55 \%$ |
| New Under Contracts | 151 | 131 | $15.27 \%$ |
| New Contingents | 176 | 139 | $26.62 \%$ |
| New Pendings | 327 | 270 | $21.11 \%$ |
| All Pendings | 675 | 552 | $22.28 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 39 |
| Conventional | 92 |
| FHA | 58 |
| Other | 9 |
| Owner | 1 |
| VA | 17 |

Days on Market (Sold)

| 0 | 6 |
| :--- | :---: |
| 1 to 10 | 51 |
| 11 to 20 | 31 |
| 21 to 30 | 15 |
| 31 to 60 | 49 |
| 61 to 90 | 24 |
| 91 to 120 | 10 |
| 121 to 180 | 7 |
| 181 to 360 | 18 |
| 361 to 720 | 4 |
| $721+$ | 1 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop <br> All <br> Attached | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  |  | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 4 | 2 | 0 |
| \$50K to \$99,999 | 1 | 0 | 2 | 2 | 0 | 0 | 4 | 12 | 1 | 0 |
| \$100K to \$149,999 | 1 | 0 | 4 | 8 | 1 | 0 | 5 | 17 | 15 | 10 |
| \$150K to \$199,999 | 4 | 0 | 9 | 10 | 9 | 3 | 4 | 56 | 31 | 16 |
| \$200K to \$299,999 | 4 | 2 | 26 | 20 | 18 | 3 | 1 | 127 | 54 | 9 |
| \$300K to \$399,999 | 0 | 0 | 10 | 7 | 26 | 0 | 0 | 179 | 15 | 1 |
| \$400K to \$499,999 | 0 | 0 | 0 | 1 | 24 | 0 | 0 | 140 | 2 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 55 | 0 | 1 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 43 | 1 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 14 | 1 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 22 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| Total | 11 | 3 | 51 | 48 | 83 | 6 | 14 | 671 | 122 | 37 |
| Avg Sold Price | \$171,099 | \$158,333 | \$234,276 | \$217,530 | \$356,039 | \$207,917 | \$134,556 |  |  |  |
| Prev Year - Avg Sold Price | \$204,363 | \$100,250 | \$233,741 | \$189,467 | \$373,056 | \$211,850 | \$127,496 |  |  |  |
| Avg Sold \% Change | -16.28\% | 57.94\% | 0.23\% | 14.81\% | -4.56\% | -1.86\% | 5.54\% |  |  |  |
| Prev Year - \# of Solds | 8 | 4 | 52 | 47 | 81 | 8 | 21 |  |  |  |

