### REALESTATE BUSINESS INTELLIGENCE

# January 2014

## Calvert County, MD

## **Sold Summary**

	Jan 2014	Jan 2013	% Change	
Sold Dollar Volume	\$21,369,863	\$19,023,959	12.33%	
Avg Sold Price	\$288,782	\$271,771	6.26%	
Median Sold Price	\$270,000	\$254,950	5.90%	
Units Sold	74	70	5.71%	
Avg Days on Market	139	155	-10.32%	
Avg List Price for Solds	\$294,200	\$283,487	3.78%	
Avg SP to OLP Ratio	92.3%	88.7%	4.09%	
Ratio of Avg SP to Avg OLP	93.7%	89.4%	4.84%	
Attached Avg Sold Price	\$265,755	\$320,242	-17.01%	
Detached Avg Sold Price	\$291,573	\$264,619	10.19%	
Attached Units Sold	8	9	-11.11%	
Detached Units Sold	66	61	8.20%	

### Notes:

- SP = Sold Price
- OLP = Original List Price
  LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## **Inventory**

	Jan 2014	Jan 2013	% Change	
Active Listings	635	584	8.73%	
New Listings	143	134	6.72%	
New Under Contracts	62	53	16.98%	
New Contingents	38	41	-7.32%	
New Pendings	100	94	6.38%	
All Pendings	214	191	12.04%	

### Financing (Sold)

Assumption	0
Cash	13
Conventional	27
FHA	10
Other	10
Owner	0
VA	14

### Days on Market (Sold)

0	7
1 to 10	4
11 to 20	5
21 to 30	2
31 to 60	14
61 to 90	14
91 to 120	5
121 to 180	7
181 to 360	10
361 to 720	3
721+	3

#### **Sold Detail Active Detail**

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	Residential					Condo/Coop	Active Listings			
	2 or l	ess BR	3	BR	4 or I	Nore BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	2	0	0	0	0	0	0	2	0	0
\$50K to \$99,999	4	0	0	0	0	0	0	5	1	0
\$100K to \$149,999	0	0	6	0	0	0	0	33	1	0
\$150K to \$199,999	2	0	5	2	5	1	0	55	3	2
\$200K to \$299,999	1	0	7	1	6	1	1	106	21	27
\$300K to \$399,999	0	0	4	0	8	1	1	129	13	12
\$400K to \$499,999	2	0	1	0	6	0	0	105	0	3
\$500K to \$599,999	0	0	0	0	3	0	0	56	2	0
\$600K to \$799,999	0	0	0	0	4	0	0	34	0	1
\$800K to \$999,999	0	0	0	0	0	0	0	9	0	1
\$1M to \$2,499,999	0	0	0	0	0	0	0	13	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	11	0	23	3	32	3	2	548	41	46
Avg Sold Price	\$161,673	\$0	\$223,265	\$221,383	\$385,323	\$271,297	\$324,000			
Prev Year - Avg Sold Price	\$51,250	\$0	\$218,967	\$229,320	\$301,078	\$456,667	\$297,450			
Avg Sold % Change	215.46%	0.00%	1.96%	-3.46%	27.98%	-40.59%	8.93%			

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Prev Year - # of Solds