## January 2014

Calvert County, MD

## Sold Summary

|  | Jan 2014 | Jan 2013 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 21,369,863$ | $\$ 19,023,959$ | $12.33 \%$ |
| Avg Sold Price | $\$ 288,782$ | $\$ 271,771$ | $6.26 \%$ |
| Median Sold Price | $\$ 270,000$ | $\$ 254,950$ | $5.90 \%$ |
| Units Sold | 74 | 70 | $5.71 \%$ |
| Avg Days on Market | 139 | 155 | $-10.32 \%$ |
| Avg List Price for Solds | $\$ 294,200$ | $\$ 283,487$ | $3.78 \%$ |
| Avg SP to OLP Ratio | $92.3 \%$ | $88.7 \%$ | $4.09 \%$ |
| Ratio of Avg SP to Avg OLP | $93.7 \%$ | $89.4 \%$ | $4.84 \%$ |
| Attached Avg Sold Price | $\$ 265,755$ | $\$ 320,242$ | $-17.01 \%$ |
| Detached Avg Sold Price | $\$ 291,573$ | $\$ 264,619$ | $10.19 \%$ |
| Attached Units Sold | 8 | 9 | $-11.11 \%$ |
| Detached Units Sold | 66 | 61 | $8.20 \%$ |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jan 2014 | Jan 2013 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 635 | 584 | $8.73 \%$ |
| New Listings | 143 | 134 | $6.72 \%$ |
| New Under Contracts | 62 | 53 | $16.98 \%$ |
| New Contingents | 38 | 41 | $-7.32 \%$ |
| New Pendings | 100 | 94 | $6.38 \%$ |
| All Pendings | 214 | 191 | $12.04 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 13 |
| Conventional | 27 |
| FHA | 10 |
| Other | 10 |
| Owner | 0 |
| VA | 14 |

Days on Market (Sold)

| 0 | 7 |
| :--- | :---: |
| 1 to 10 | 4 |
| 11 to 20 | 5 |
| 21 to 30 | 2 |
| 31 to 60 | 14 |
| 61 to 90 | 14 |
| 91 to 120 | 5 |
| 121 to 180 | 7 |
| 181 to 360 | 10 |
| 361 to 720 | 3 |
| $721+$ | 3 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop <br> All <br> Attached | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  |  | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$50K to \$99,999 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 1 | 0 |
| \$100K to \$149,999 | 0 | 0 | 6 | 0 | 0 | 0 | 0 | 33 | 1 | 0 |
| \$150K to \$199,999 | 2 | 0 | 5 | 2 | 5 | 1 | 0 | 55 | 3 | 2 |
| \$200K to \$299,999 | 1 | 0 | 7 | 1 | 6 | 1 | 1 | 106 | 21 | 27 |
| \$300K to \$399,999 | 0 | 0 | 4 | 0 | 8 | 1 | 1 | 129 | 13 | 12 |
| \$400K to \$499,999 | 2 | 0 | 1 | 0 | 6 | 0 | 0 | 105 | 0 | 3 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 56 | 2 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 34 | 0 | 1 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9 | 0 | 1 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 13 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 11 | 0 | 23 | 3 | 32 | 3 | 2 | 548 | 41 | 46 |
| Avg Sold Price | \$161,673 | \$0 | \$223,265 | \$221,383 | \$385,323 | \$271,297 | \$324,000 |  |  |  |
| Prev Year - Avg Sold Price | \$51,250 | \$0 | \$218,967 | \$229,320 | \$301,078 | \$456,667 | \$297,450 |  |  |  |
| Avg Sold \% Change | 215.46\% | 0.00\% | 1.96\% | -3.46\% | 27.98\% | -40.59\% | 8.93\% |  |  |  |
| Prev Year - \# of Solds | 2 | 0 | 21 | 4 | 38 | 3 | 2 |  |  |  |

