## March 2013

Calvert County, MD

## Sold Summary

|  | Mar 2013 | Mar 2012 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 25,469,752$ | $\$ 16,735,648$ | $52.19 \%$ |
| Avg Sold Price | $\$ 310,607$ | $\$ 293,608$ | $5.79 \%$ |
| Median Sold Price | $\$ 284,188$ | $\$ 279,900$ | $1.53 \%$ |
| Units Sold | 82 | 57 | $43.86 \%$ |
| Avg Days on Market | 147 | 162 | $-9.26 \%$ |
| Avg List Price for Solds | $\$ 316,572$ | $\$ 298,461$ | $6.07 \%$ |
| Avg SP to OLP Ratio | $93.4 \%$ | $95.5 \%$ | $-2.26 \%$ |
| Ratio of Avg SP to Avg OLP | $92.6 \%$ | $95.3 \%$ | $-2.79 \%$ |
| Attached Avg Sold Price | $\$ 277,202$ | $\$ 302,394$ | $-8.33 \%$ |
| Detached Avg Sold Price | $\$ 314,218$ | $\$ 293,120$ | $7.20 \%$ |
| Attached Units Sold | 8 | 3 | $166.67 \%$ |
| Detached Units Sold | 74 | 54 | $37.04 \%$ |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Mar 2013 | Mar 2012 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 578 | 624 | $-7.37 \%$ |
| New Listings | 166 | 182 | $-8.79 \%$ |
| New Under Contracts | 52 | 73 | $-28.77 \%$ |
| New Contingents | 51 | 50 | $2.00 \%$ |
| New Pendings | 103 | 123 | $-16.26 \%$ |
| All Pendings | 251 | 223 | $12.56 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 4 |
| Conventional | 31 |
| FHA | 12 |
| Other | 17 |
| Owner | 0 |
| VA | 18 |

Days on Market (Sold)

| 0 | 3 |
| :--- | :---: |
| 1 to 10 | 9 |
| 11 to 20 | 6 |
| 21 to 30 | 5 |
| 31 to 60 | 5 |
| 61 to 90 | 10 |
| 91 to 120 | 10 |
| 121 to 180 | 7 |
| 181 to 360 | 19 |
| 361 to 720 | 7 |
| $721+$ | 1 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 2 | 0 |
| \$50K to \$99,999 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 6 | 1 | 0 |
| \$100K to \$149,999 | 2 | 0 | 2 | 0 | 0 | 0 | 0 | 32 | 3 | 0 |
| \$150K to \$199,999 | 0 | 0 | 5 | 0 | 4 | 1 | 0 | 50 | 2 | 2 |
| \$200K to \$299,999 | 0 | 1 | 6 | 2 | 16 | 2 | 1 | 125 | 22 | 12 |
| \$300K to \$399,999 | 0 | 0 | 5 | 0 | 13 | 0 | 0 | 107 | 12 | 13 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 16 | 0 | 0 | 72 | 1 | 3 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 47 | 1 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 2 | 1 | 0 | 37 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 13 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 2 | 1 | 19 | 2 | 53 | 4 | 1 | 504 | 44 | 30 |
| Avg Sold Price | \$137,000 | \$205,000 | \$225,910 | \$229,820 | \$352,563 | \$324,495 | \$255,000 |  |  |  |
| Prev Year - Avg Sold Price | \$146,000 | \$0 | \$228,688 | \$0 | \$352,934 | \$291,092 | \$325,000 |  |  |  |
| Avg Sold \% Change | -6.16\% | 0.00\% | -1.21\% | 0.00\% | -0.11\% | 11.48\% | -21.54\% |  |  |  |
| Prev Year - \# of Solds | 3 | 0 | 21 | 0 | 30 | 2 | 1 |  |  |  |

